

APPENDIX 01

LIST OF AGENTS FOR THE COMPETITIVE OFFERING AND CORRESPONDING VND DEPOSIT ACCOUNTS

(Attached with the Regulation of Competitive Offering SCIC's shares in Vinamilk dated 20th Oct 2017)

	Competitive Offering Agent	Agent Address		Account Holder	Account Number	Bank
		HANOI	HO CHI MINH CITY			
1	An Binh Securities Joint Stock Company	101 Lang Ha Street, Dong Da Dist, Hanoi (Head Office)	R201, Smart View Building, 161A-163-165 Tran Hung Dao Street, Dist.1, HCM City (HCMC Branch)	State Capital Investment Corporation	1440.0000.0319	Vietnam JSC Bank for Industry and Trade (Vietinbank) – Hanoi Branch
2	ACB Securities Co. Ltd	10 Phan Chu Trinh Street, Hoan Kiem Dist., Hanoi (Hanoi Branch)	107N Truong Dinh Street, Ward. 6, Dist 3, HCMC (Truong Dinh Branch)	State Capital Investment Corporation	001100.255.0085	JSC Bank for Foreign Trade of Vietnam (Vietcombank) – Transaction Center
3	Asean Securities Joint Stock Company	4th floor, 18 Ly Thuong Kiet Street, Phan Chu Trinh Ward, Hoan Kiem Dist, Hanoi (Head Office)	11th floor, 78-80 Cach Mang Thang 8 Road, Dist. 3, HCMC (HCMC Branch)	State Capital Investment Corporation	001100.255.0088	JSC Bank for Foreign Trade of Vietnam (Vietcombank) – Transaction Center
4	BIDV Securities Joint Stock Company	Floor 10 – 11, BIDV Tower, 35 Hang Voi Street, Ly Thai To Ward, Hoan Kiem District, Hanoi (Head Office)	9th floor, 146 Nguyen Cong Tru Street, Dist. 1, HCMC (HCMC Branch)	State Capital Investment Corporation	001100.255.0081	JSC Bank for Foreign Trade of Vietnam (Vietcombank) – Transaction Center
5	Beta Securities Joint Stock Company	(none)	4-5th floor, 55 Nam Ky Khoi Nghia Road, Nguyen Thai Binh Ward, Dist. 1, HCMC (Head Office)	State Capital Investment Corporation	9999.9999.9995	Lien Viet Post JSC Bank – Head Office
6	Bao Viet Securities Joint Stock Company	8 Le Thai To Street, Hoan Kiem District, Hanoi (Head Office)	8th floor, 233 Dong Khoi Street, Dist. 1, HCMC (HCMC Branch)	State Capital Investment Corporation	9999.9999.9991	Lien Viet Post JSC Bank – Head Office
7	Dong A Securities Company Ltd	181 Nguyen Luong Bang Street, Dong Da District, Hanoi (Hanoi Branch)	60-70 Nguyen Cong Tru Street, Nguyen Thai Binh Ward, Dist 1, HCMC (HCMC Branch)	State Capital Investment Corporation	001100.255.0086	JSC Bank for Foreign Trade of Vietnam (Vietcombank) – Transaction Center
8	FPT Securities Joint Stock Company	52 Lac Long Quan Road, Bui Ward, Tay Ho Dist, Hanoi (Head Office)	3rd floor - Ben Thanh Times Square Building, 136 - 138 Le Thi Hong Gam Road, Dist. 1, HCMC (HCMC Branch)	State Capital Investment Corporation	1450.0000.0318	Vietnam JSC Bank for Industry and Trade (Vietinbank) – Hanoi Branch
9	Ho Chi Minh City Securities Corporation	4-5th floor, Building 66A Tran Hung Dao Street, Hoan Kiem District, Hanoi (Hoan Kiem Branch)	5th floor, 76 Le Lai Street, Dist. 1, HCMC (Le Lai Branch)	State Capital Investment Corporation	00211.0111.9006	Military JSC Bank - Transaction Center 1
10	IB Securities Joint Stock Company	8th floor, 52 Le Dai Hanh Street, Le Dai Hanh Ward, Hai Ba Trung Dist., Hanoi (Head Office)	17th, Maritime Bank Building, 180-192 Nguyen Cong Tru Street, HCMC (HCMC Branch)	State Capital Investment Corporation	9999.9999.9997	Lien Viet Post JSC Bank – Head Office

	Competitive Offering Agent	Agent Address		Account Holder	Account Number	Bank
		HANOI	HO CHI MINH CITY			
11	KIS Vietnam Securities Corporation	6th, CTM Building, 299 Cau Giay Street, Cau Giay Dist, Hanoi (Hanoi Branch)	3rd, Maritime Bank Building, 180-192 Nguyen Cong Tru Street, HCMC (Head Office)	State Capital Investment Corporation	1400.0000.0313	Vietnam JSC Bank for Industry and Trade (Vietinbank) – Hanoi Branch
12	Maybank Kim Eng Securities Joint Stock Company	(none)	Floor 4A,15 – 16 Vincom Center Dong Khoi Building, 72 Le Thanh Ton Street, Dist. 1, HCMC (Head Office)	State Capital Investment Corporation	00211.6868.6002	Military JSC Bank - Transaction Center 1
13	MB Securities Joint Stock Company	Floor M3-7, 3 Lieu Giai Street, Ba Dinh District, Hanoi (Head Office)	Floor 6, Sunny Tower, 259 Tran Hung Dao Street, Dist. 1, HCMC (HCMC Branch)	State Capital Investment Corporation	001100.255.0083	JSC Bank for Foreign Trade of Vietnam (Vietcombank) – Transaction Center
14	Maritime Securities Incorporation	Level 1&3, Sky City Tower Lang Ha, 88 Lang Ha street, Dong Da Dist., Hanoi (Head Office)	Level 2, TNR Tower Nguyen Cong Tru, 180-192 Nguyen Cong Tru, Dist.1, HCMC (HCMC Branch)	State Capital Investment Corporation	9999.9999.9992	Lien Viet Post JSC Bank – Head Office
15	Ocean Securities Joint Stock Company	Floor 2, VNT Tower, 19 Nguyen Trai, Thanh Xuan Dist, Ha Noi (Head Office)	Floor M, Central Park Building, 117 Nguyen Du, Ben Thanh Ward, Dist.1, HCMC (HCMC Branch)	State Capital Investment Corporation	9999.9999.9998	Lien Viet Post JSC Bank – Head Office
16	Phu Hung Securities Corporation	Floor 3, Naforimex Building, 19 Ba Trieu Street, Hoan Kiem Dist., Hanoi (Hanoi Branch)	Ground Floor, CR2-08, 107 Ton Dat Tien Street., Tan Phu Ward, District 7, HCMC (Head Office)	State Capital Investment Corporation	1440.0000.0319	Vietnam JSC Bank for Industry and Trade (Vietinbank) – Hanoi Branch
17	Petrovietnam Securities Incorporated	2nd floor, Hanoitourist Building, 18 Ly Thuong Kiet Street, Hoan Kiem District, Hanoi (Head Office)	Floor 1, PVFCCo Building, Dist.1, HCMC (HCMC Branch)	State Capital Investment Corporation	9999.9999.9996	Lien Viet Post JSC Bank – Head Office
18	Sacombank Securities Joint Stock Company	6th Floor - 88 Ly Thuong Kiet Street, Hoan Kiem District, Hanoi (Hanoi Branch)	278 Nam Ky Khoi Nghia St., Ward 8, Dist.3, HCMC (Head Office)	State Capital Investment Corporation	1480.0000.0315	Vietnam JSC Bank for Industry and Trade (Vietinbank) – Hanoi Branch
19	Saigon - Hanoi Securities Joint Stock Company	3rd floor, Union Convention Centre, 01 Yet Kieu Street, Hanoi, (Head Office)	3rd floor, Artex Saigon Building, 236-238 Nguyen Cong Tru Street, Nguyen Thai Binh Ward, Dist.1, HCMC (HCMC Branch)	State Capital Investment Corporation	9999.9999.9994	Lien Viet Post JSC Bank – Head Office
20	SJC Securities Joint Stock Company	(none)	87 Ham Nghi Street, Nguyen Thai Binh Ward, Dist.1, HCMC (Head Office)	State Capital Investment Corporation	1460.0000.0317	Vietnam JSC Bank for Industry and Trade (Vietinbank) – Hanoi Branch
21	Saigon Securities Incorporation	1C Ngo Quyen, Hoan Kiem District, Hanoi (Hanoi Branch)	92-98 Nguyen Cong Tru, Dist. 1, HCMC (Nguyen Cong Tru Branch)	State Capital Investment Corporation	1490.0000.0314	Vietnam JSC Bank for Industry and Trade (Vietinbank) – Hanoi Branch
22	Tan Viet Securities Joint Stock Company	6th floor, 79 Ly Thuong Kiet Street, Hoan Kiem District, Hanoi (Head Office)	193 - 203 Tran Hung Dao Street, Co Giang Ward, Dist. 1, HCMC (Ho Chi Minh Branch)	State Capital Investment Corporation	9999.9999.9993	Lien Viet Post JSC Bank – Head Office

	Competitive Offering Agent	Agent Address		Account Holder	Account Number	Bank
		HANOI	HO CHI MINH CITY			
23	Vietcombank Securities Co., Ltd	Floor 17, Vietcombank Tower, 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi (Head Office)	Floor 1 ,Greenstar Building, 70 Pham Ngoc Thach Street, Ward. 6, Dist. 3, HCMC (HCMC Branch)	State Capital Investment Corporation	001100.255.0087	JSC Bank for Foreign Trade of Vietnam (Vietcombank) – Transaction Center
24	Viet Capital Securities Joint Stock Company	109 Tran Hung Dao Street, Hoan Kiem District, Hanoi (Hanoi Branch)	Floor 3, Vinatex Building, 10 Nguyen Hue Street, Dist. 1, HCMC (HCMC Transaction Office)	State Capital Investment Corporation	001100.255.0084	JSC Bank for Foreign Trade of Vietnam (Vietcombank) – Transaction Center
25	Viet Dragon Securities Joint Stock Company	Floor 2, 2C Thai Phien Street, Le Dai Hanh Ward, Hai Ba Trung Dist., Hanoi (Hanoi Branch)	Floor 1, 141 Nguyen Du Street, Ben Thanh Ward, Dist. 1, HCMC (Head Office)	State Capital Investment Corporation	1410.0000.0312	Vietnam JSC Bank for Industry and Trade (Vietinbank) – Hanoi Branch
26	Vietinbank Securities Joint Stock Company	306 Ba Trieu Street, Hai Ba Trung Dist., Hanoi (Head Office)	49 Ton That Dam Street, Nguyen Thai Binh Ward, Dist. 1, HCMC (HCMC Branch)	State Capital Investment Corporation	1470.000.00316	Vietnam JSC Bank for Industry and Trade (Vietinbank) – Hanoi Branch
27	Wall Street Securities Joint Stock Company	Floor 9, ICON 4 Building, 243A De La Thanh Street, Hai Ba Trung Dist., Hanoi (Head Office)	(none)	State Capital Investment Corporation	001100.255.0082	JSC Bank for Foreign Trade of Vietnam (Vietcombank) – Transaction Center

APPENDIX 02

PROCESS FOR DEPOSIT, OPENING ACCOUNT OF SCIC AND FOREIGN INVESTORS FOR PURCHASE OF SCIC'S SHARES IN VINAMILK

(Attached with the Regulation of Competitive Offering SCIC's shares in Vinamilk dated 21 Oct 2017)

Steps	Description
Step 1	<p>SCIC opens an USD current account at an authorised bank (called "deposit account")</p> <p>The foreign investor opens a FIIA account in VND at an authorised bank in accordance with Circular No.05/2014/TT-NHNN dated 12th March 2014.</p>
Step 2	<p>The foreign investor transfers USD deposit into deposit account of SCIC as follows:</p> <p>Account Number: 0011374367331 Account Holder: State Capital Investment Corporation CIF code: BFTVVNVX Bank for Foreign Trade of Vietnam (VietcomBank)</p>
Step 3	<p>Subsequent to the competitive bidding result, the process is as follows:</p> <p>Case 1: If the foreign investor wins the bid</p> <p>(1) SCIC transfers USD deposit in its deposit account to its VND current account.</p> <p>(2) The foreign investor transfers VND in its FIIA account (equivalent of 90% of payment amount, +/- FX difference of 10% deposit) in VND current account of SCIC to pay for the purchase amount of SCIC's shares in Vinamilk.</p> <p>Case 2: If the foreign investor does not win the bid</p> <p>SCIC will refund the deposit in USD current account of foreign investor in Vietnam or transfer to overseas to the foreign investor.</p>
Step 4	<p>After finishing the payment transaction related to selling shares to the foreign investor (in case the foreign investor wins the bid) and refunding deposit to the foreign investor (in case the foreign investor does not win the bid), SCIC will close its deposit account opened in Step 1.</p>

APPENDIX 03

PROCESS FOR FOREIGN INVESTORS TO OPEN ESCROW ACCOUNT FOR PURCHASE OF SCIC'S SHARES IN VINAMILK

(Attached with the Regulation of Competitive Offering SCIC's shares in Vinamilk dated 20 Oct 2017)

Steps	Description
Step 1	The foreign investor opens: (i) a current account in USD at an authorised bank in accordance with Circular No.16/2014/TT-NHNN dated 1 st August 2014 to escrow to buy Vinamilk's shares; and (ii) a FIIA account in VND at an authorised bank in accordance with Circular No.05/2014/TT-NHNN dated 12 th March 2014
Step 2	The foreign investor, SCIC and authorised bank where the foreign investor opens its escrow account will sign Tri-party Escrow Agreement to ensure the payment for purchase of SCIC's shares in Vinamilk. The Tri-party Escrow Agreement will stipulate the block and release of escrow amount in USD current account of the foreign investor at the authorised bank.
Step 3	After Tri-party Escrow Agreement is signed, the foreign investor will transfer the escrow amount into its current account in USD at the authorised bank. The bank then will block this escrow amount as stipulated at the Escrow Agreement.
Step 4	Subsequent to the competitive bidding result, the process is as follows: Case 1: If the foreign investor wins the bid (1) The authorised bank will release and convert the USD escrow amount in current account of the foreign investor into VND and transfer to SCIC. (2) The foreign investor will transfer VND in FIIA account (equivalent of 90% of payment amount, +/- FX difference of 10% escrow amount) into current account in VND of SCIC to pay for the purchase amount of SCIC's shares in Vinamilk Case 2: If the foreign investor does not win the bid Authorised bank will release the escrow amount in USD current account of the foreign investor as stipulated in the Escrow Agreement.